## **BBCA** Bristol Harbour Benchmarking



#### Objective;

To compare & assess the Bristol City Council (BCC) benchmarking assessment of current Facilities offered for licence holders use within Bristol harbour, with those in Bristol Marina, Portishead Marina, Saltford Marina & Liverpool Marina.

This BBCA assessment not only assesses the provision of facilities but also on quality and availability.

This document compares the different types of moorings within the harbour & the 4 marinas benchmarked. It also compares all of the mooring areas for any variance between the services provided.

BBCA have not reconciled any of the benchmarking for commercial use within this document.

This Assessment has been undertaken in February 2023.

## **BCC Benchmarking information**

Extract of BCC Benchmarking, Source BCC Harbour Operations slide;

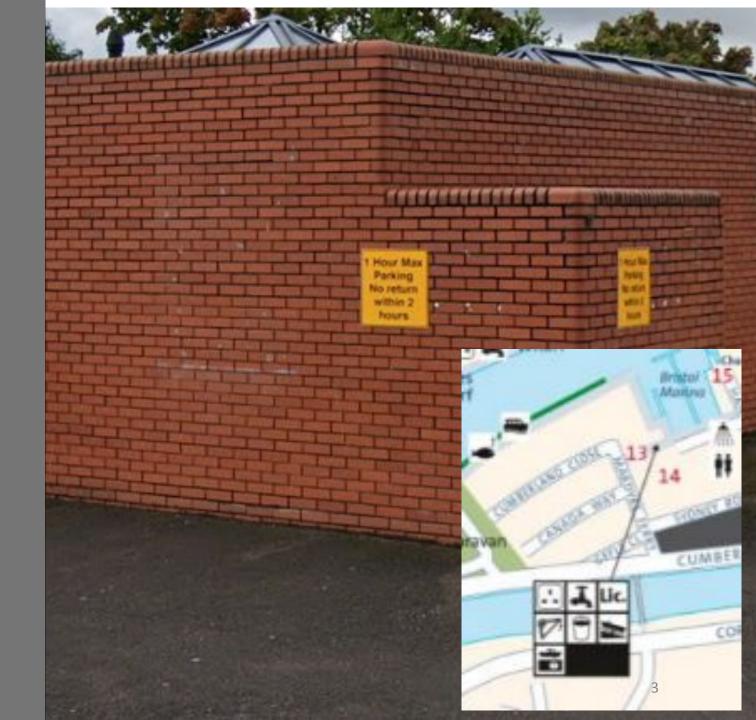
#### Benchmarking Residential and Visitor Moorings

	Bristol Harbour Current Charges	Proposed	Saltford Marina	Bristol Marina	Portishead Marina	Liverpool	Average of Non- Tidal Marinas	%
Annual Navigation	44.30	50.00	29.00	N/a	N/a	N/a	29.00	42%
Pontoon Mooring Annual	188.20	250.00	217.00	308.33	372.00	253.00	287.58	-15%
Residential Mooring Annual	N/a	325.00	243.00	350.67	372.00	423.00	347.17	-7%
Visitor 24 Hour Pass	2.30	3.00	0.65	2.97	3.50	2.75	2.47	18%

Photographs from the 4 Marinas listed are contained on the following 19 pages.

## **Bristol Marina**

- Elsan Point
- WC's & Showers
- Disabled WC & Shower (combined)
- Laundry Facility
- General waste bins & Recycling
- PRIVATE Facilities, NOT for use by Bristol Harbour Licence holders







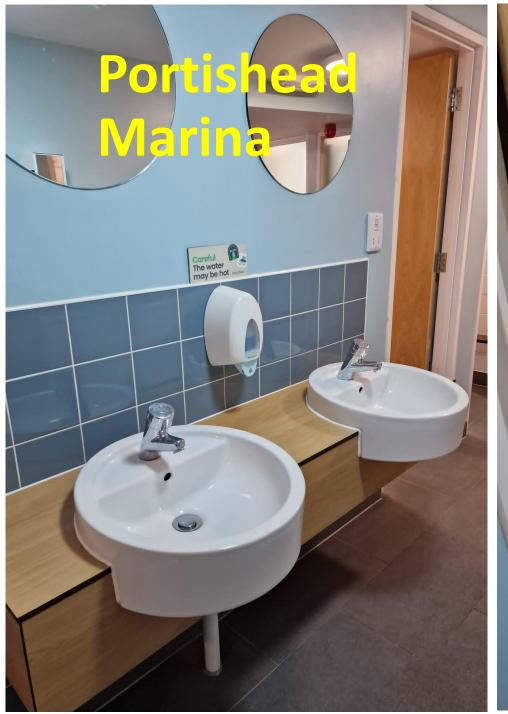




# Portishead Marina

- Elsan Point
- WC's & Showers
- Disabled WC & Shower (combined)
- Laundry Facility
- General waste bins & Recycling









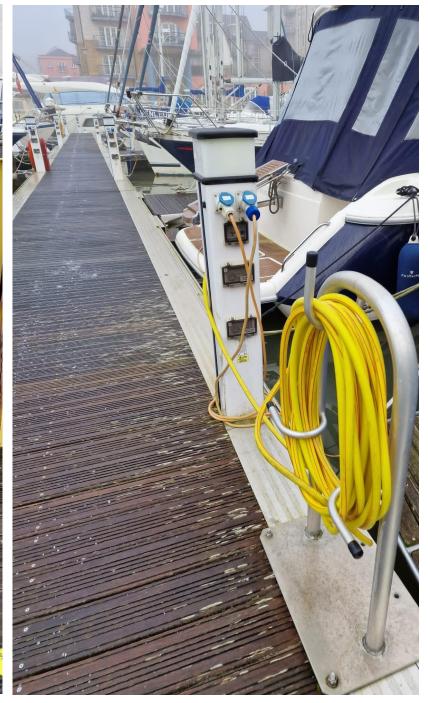












## **Saltford Marina**

- Elsan Point
- WC's & Showers
- Disabled WC & Shower (combined)
- Laundry Facility
- General waste bins & Recycling



## **Saltford Marina**





Fully Secure Location



Recycling & Rubbish Disposal



Pontoon & Riverside Moorings



Excellent Showers & Toilets



Members Boating Club



Laundrette



Water & Electricity Hook-Up



Storage Units & Bike Storage



Pump Out & Cassette Emptying Facilities



Picturesque Surroundings

## **Saltford Marina**

# PRIVATE BERTH HOLDER SHOWER & W.C FACILITIES

We are proud to have recently completed the renovations of our male and female bathrooms which feature brand new units for all customers and access only facilities for berth holders.

The berth holder only shower & w.c facilities feature two male and two female private shower units which hold individual toilets.

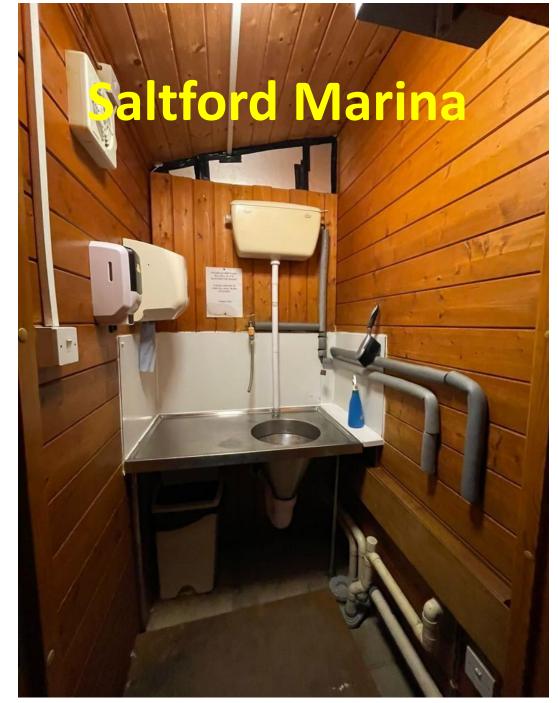
There are power ports in the ladies for hair accessories & hair dryers are available to use at the dressing unit.

Professional cleaners are on site every day in the morning and the toilets are maintained throughout the day by the bar & restaurant staff

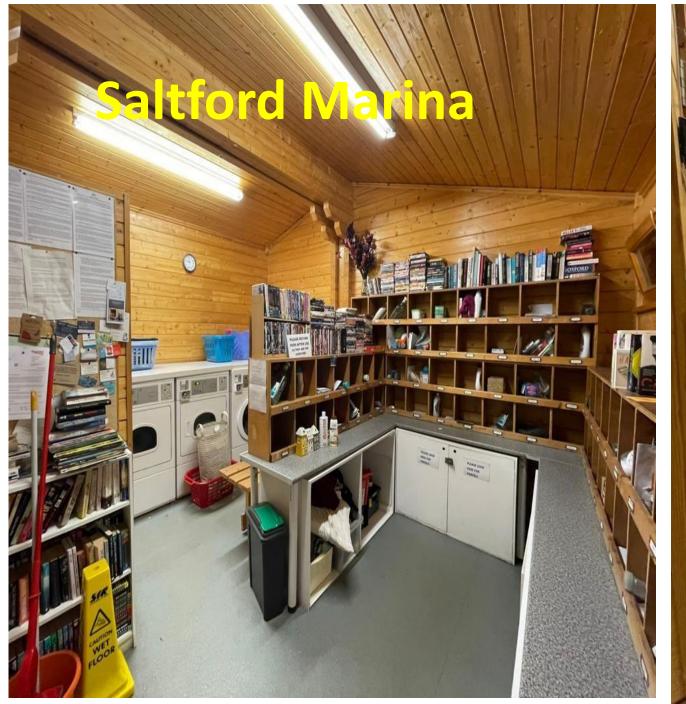














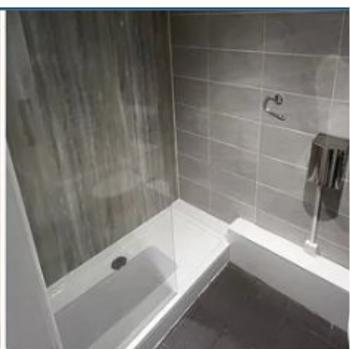
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# Liverpool Marina

- Elsan Point
- WC's & Showers
- Disabled WC & Shower (combined)
- Laundry Facility
- General waste bins & Recycling



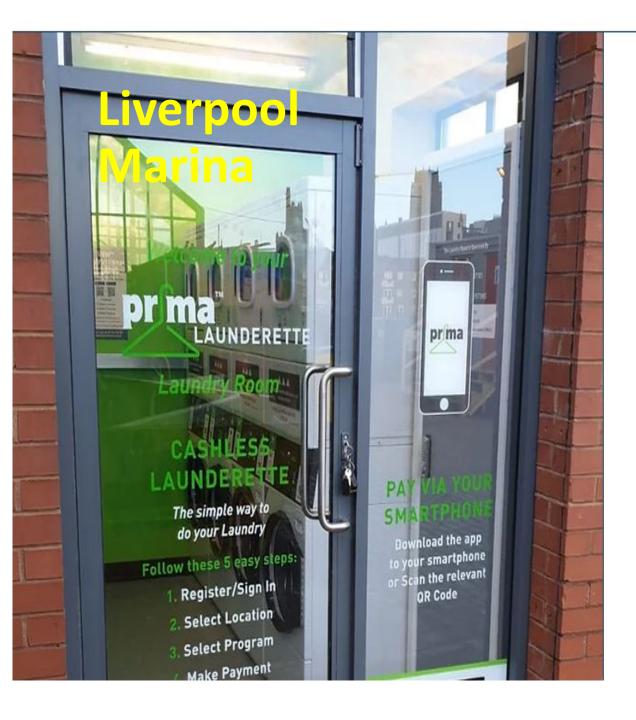












#### **ON-SITE LAUNDRETTE**

Prima is a portfolio of services, focusing on key passion points – quality cleaning and partnerships. After 20 years in retail textile care, we quickly grew into industry leaders and thought it was time to move it forward. Our longstanding industry relationships now also help drive higher revenues and increase value for clients through onsite launderettes.

- Check via mobile phone if there are any washing machines available at the nearest Prima Launderette. If there are any available ones, you may reserve the one you prefer. Book as many washing machines as you need! Your reservation will be valid for 10 minutes.
- Take your sorted laundry to the nearest Prima Launderette.
   Select the preferred washing machine program. Upon your request, Prima Launderettes offers a wide range of washing products.
- Pay for the services via the smart phone app. Put the laundry in the machine, detergent is automatically added, then press START.
- Upon request, you will recveive an SMS or email message about the end time of your cycles. Now it's time for the dryer. But you already know everything, so it won't be difficult.

## Liverpool Marina

# THE YACHT CLUB SPORTS BAR & GRILL

Founded in 1998 and once a private members bar, The <u>Yacht</u> <u>Club Sports Bar & Grill</u> in Liverpool is situated at Liverpool Marina and open to the public every day from 9am - 11pm.

The new sole operator Bernie joins us from Ireland and brings with him a fun & vibrant taste of Ireland.

The Yacht Club Sports Bar & Grill offers fresh homemade food, an expansive bar menu and giant HD screens showcasing all major sports inside and outside. With a cosy friendly atmosphere and breathtaking views overlooking the yachts & powerboats, The Yacht Club Sports Bar & Grill is open to anyone with something for everyone.

A true hidden gem, The Yacht Club Sports Bar & Grill is located just a ten-minute walk from the Liverpool Docks along the promenade and just 5 minutes from the Baltic Triangle and Cains Brewery Village and is a must-visit destination whilst visiting Liverpool.

As well as a lively bar, The Yacht Club is home to The Spinnaker Function Suite which is ideal for weddings, wakes & other parties up to 150 guests.

The sole operator, Bernie and his team look forward to welcoming you.



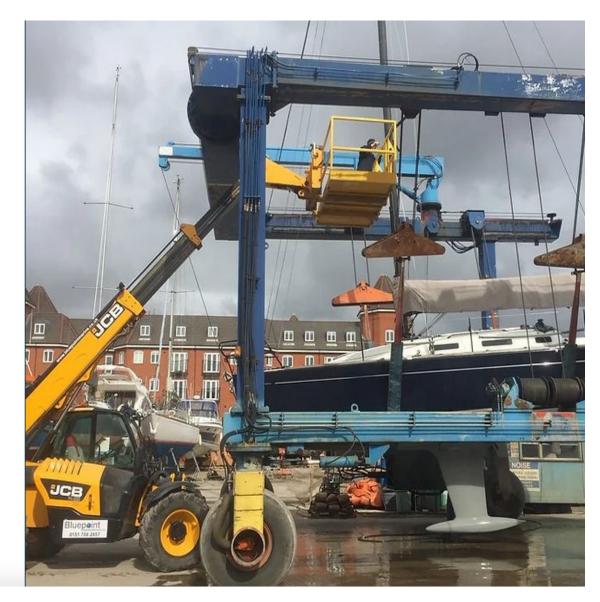
## Liverpool Marina

#### **BOAT YARD**

Bluepoint Marine Services operates a fully equipped boatyard facility offering a full range of marine services from our in house team of specialists, including:

- · 60 tonne Travel Hoist
- Onsite Chandlery & Brokerage
- Yacht & Motorboat Repairs
- Marine Engineering Services and Electronics
- Welding, blasting and stainless/aluminium fabrication
- Rigging
- Canals & Barges
- · Work & Safety Vessels Available
- Commercial Vessel Support Services
- Salvage & Boat Breaking
- · Waterside Events and Floating Infrastructure

With our range of plant and skill set we cater for all requirements, not just at our hub in Liverpool but throughout the UK and Irish Sea, ensuring Liverpool's deep maritime legacy continues.





## **Mooring Types & Services**

The below table demonstrates the difference in mooring types and the associated facilities within Bristol harbour.

The other Marinas that have been considered have a far more uniformed provision, which aids in standardising the fees that are charged.

,																				
, , , , , , , , , , , , , , , , , , ,	Bristol Mooring Areas										BCC Benchmarked Marinas									
Mooring Area	Temple Quay - North	Temple Quay - South	Temple Back	Welsh Back	Redcliffe Back	Redcliffe Wharf	Bathurst Basin	Merchants Quay	The Grove	Augustines	s Bordeaux Quay	Wapping Wharf	Hannover quay	r Hannover Pontoons	31 32 33	Mardyke Wharf	Bristol Marina	Portishead Marina	Saltford Marina	Liverpool Marina
Description								F	)_			4					1			
Pontoon	×	×		×		×		×				<b>-</b>	1	<b>/</b>	-	×			7	
Pontoon Secure Pontoon		<u> </u>		×		×		×			25 <b>-</b>	×	×	<b>✓</b>	×			<b>✓</b>	<b>7</b>	A -
Wall Mooring	/		4 / /		×		<b>/ /</b> /	<b>7</b> -	X	× ×	×	- /	<b>✓</b>	×	×		X	<u> </u>		4 ×
Water (per mooring)	×	<b>-</b>				×	<b>-</b>		<b>-</b>			~	<b>-</b>	<b>-</b>		<b>/</b>				
Electricity supply (per mooring)	×	<b>~</b>	~	~	•	~	~	•	~	~	•	~	~	~	~	~	~	~	~	~
			<u> </u>			<u></u>									<u> </u>	<u> </u>	,			

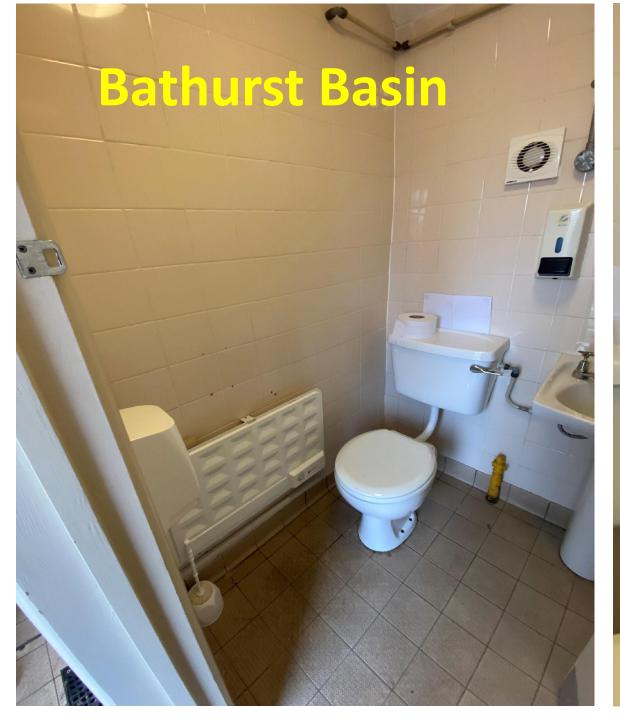
The table & Photographs on the following pages demonstrate the differences in the services that are available at the different facility blocks around the harbour & also the difference in the range of facilities that are provided in the 4 marinas used for the assessment.

N										
Q			Bristol Fa	cility Blocks				BCC Benchm	arked Marinas	
Facility Blocks	Bathurst Basin	Mud Dock	Wapping Wharf (Buttery)	Harbour Inlet	The Pavillion Building	Underfall Yard	Bristol Marina	Portishead Marina	Saltford Marina	Liverpool Marina
BRISTOL BOATERS COMMUNITY ASSOCIATION  Areas serviced By Facility Block above	Bathurst Basin Merchants Quay	The Grove Moorings	Vapping Vharf	Hannover Pontoons Harbour Inlet	Hannover Quag Hannover Pontoons	Licence Holders - Not currently open & or available				
(Italics denotes block is not adjacent to moorings)		St Augustines reach		Harbour inlet	Harbour Inlet St Augustines reach Ecrdeaus Quay	available				
Description										
WC's / Showers										
WC's (Male/Female/unisex) Shower/s		*	* * * * * * * * * * * * * * * * * * *	* *	Ž	3		- 1		
Shower/s Disabled WC Disabled Shower			*	<b>'</b> ,	×	3	ź	,	<b>'</b>	· · · · · ·
Elsan Point	7	×	ž	· · · · · · · · · · · · · · · · · · ·	×	ź		Ţ,	ż	ý
Laundry										
Washing Machine	*	*	×	Ź	*	3 /		ź	Ź	ý
Tumble Dryer	X	*	*			· · · · · · · · · · · · · · · · · · ·		· · · · · · · · · · · · · · · · · · ·	<b>-</b>	<b>Y</b>
Waste Disposal General Waste				<b>97</b> 6				7	-	
Recycling	7	×	i v	X			7	7		7
Wifi /Internet	×	*	**************************************		x	***************************************	-	7	-	-
Carparking (30 mins - permit issued)	7	-					-	7	-	-
Carparking (Unlimited)				×			-	7	-	-
24 hour CCTV & security lighting				*				7	7	,
Fuel Sales				*				7	7	,
Gas Sales				*				7	7	-
Pumpout (Vessel move)									7	-
Crane (Lift out services)				*					×	-
Boat Storage - Hard standing				×					×	-
Boat Club / Members Bar				*		3	×	×	-	-
Resturant (Members)				×			×	×	-	-
Chandlery				*			*	7	×	-
Post Service (receiving post/Figeon holes)				×		1	•	1	•	-













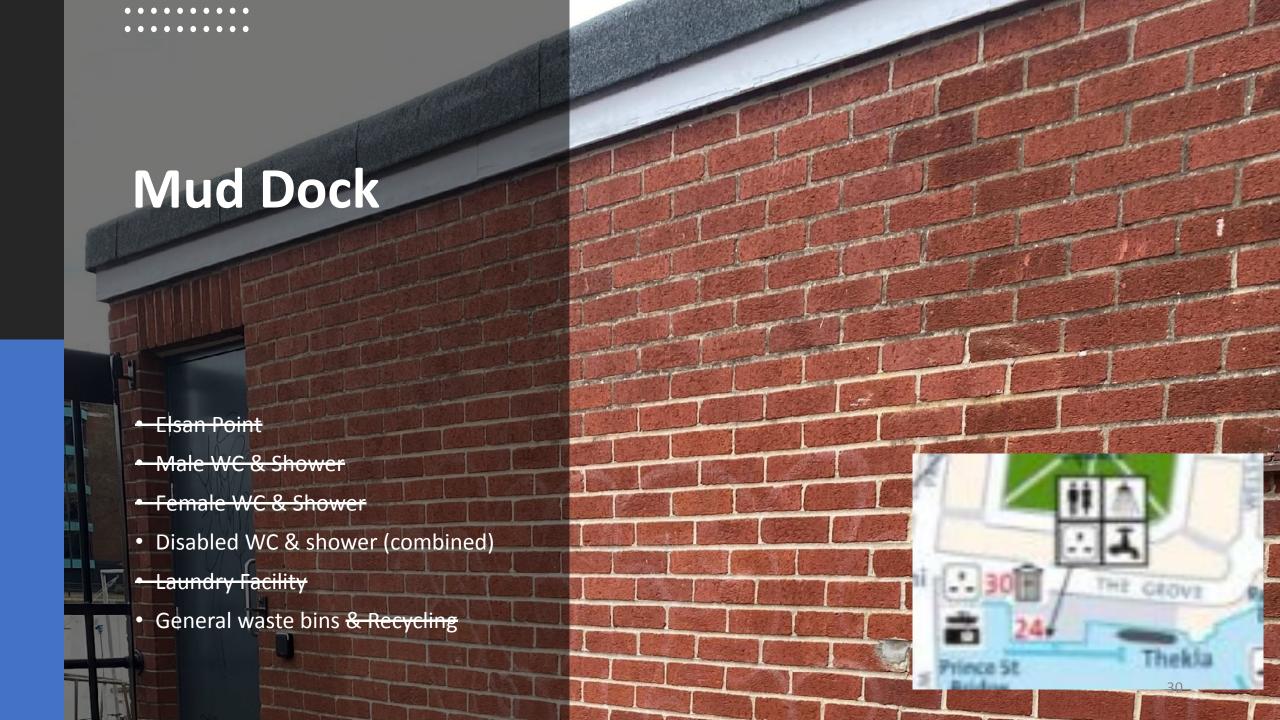


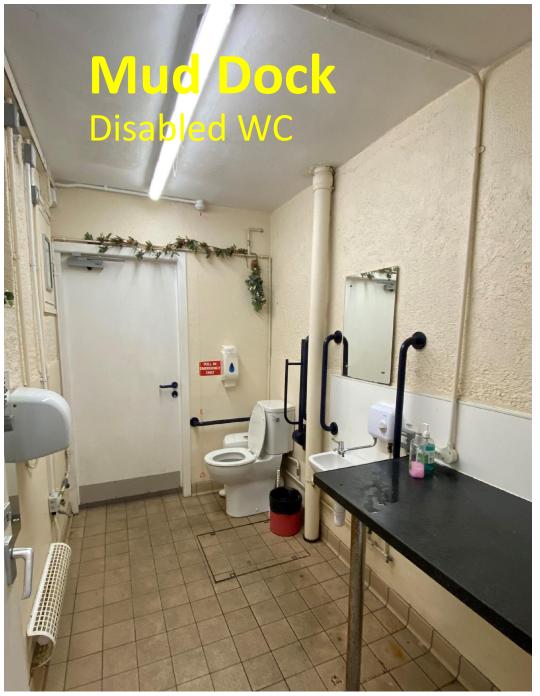




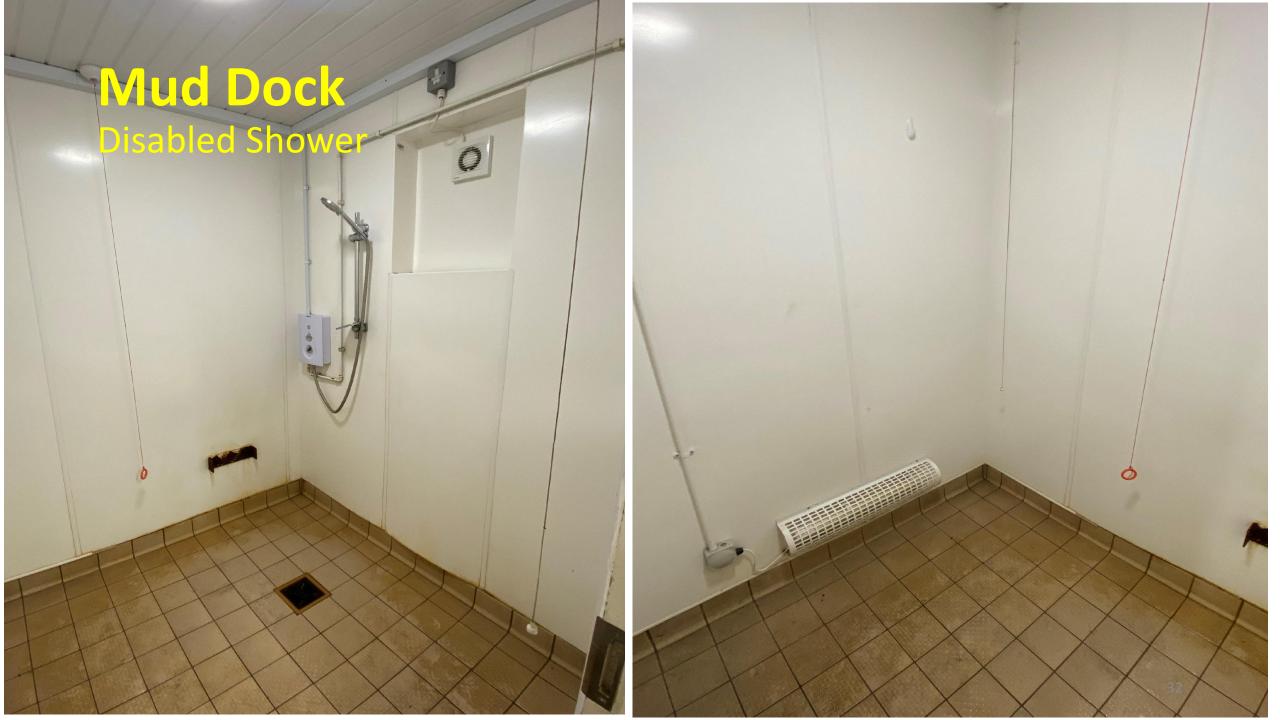










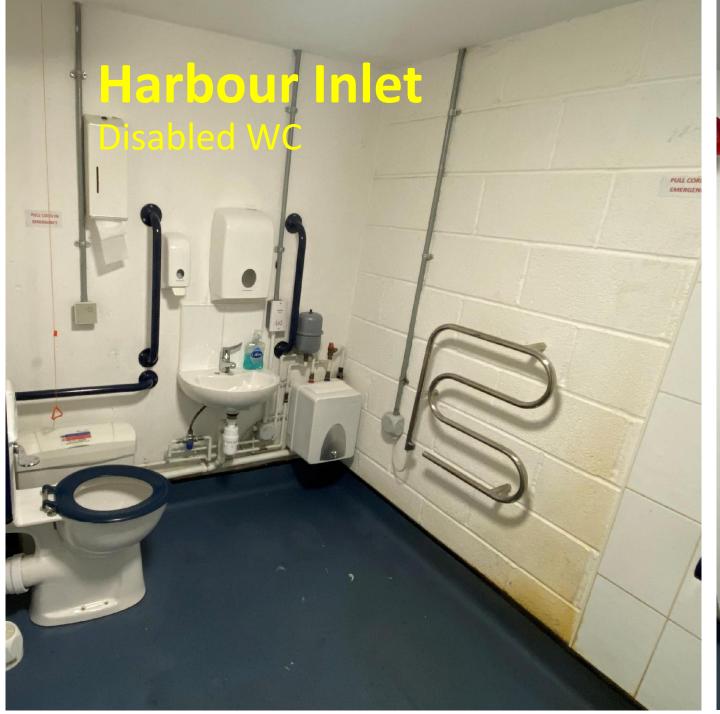


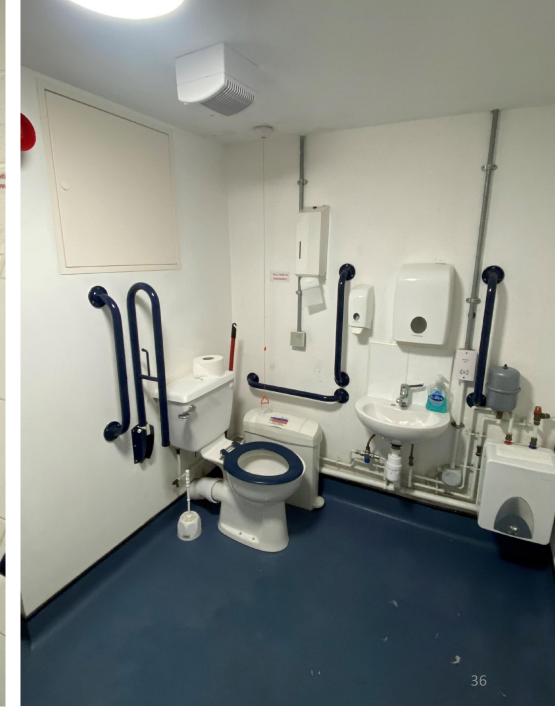


















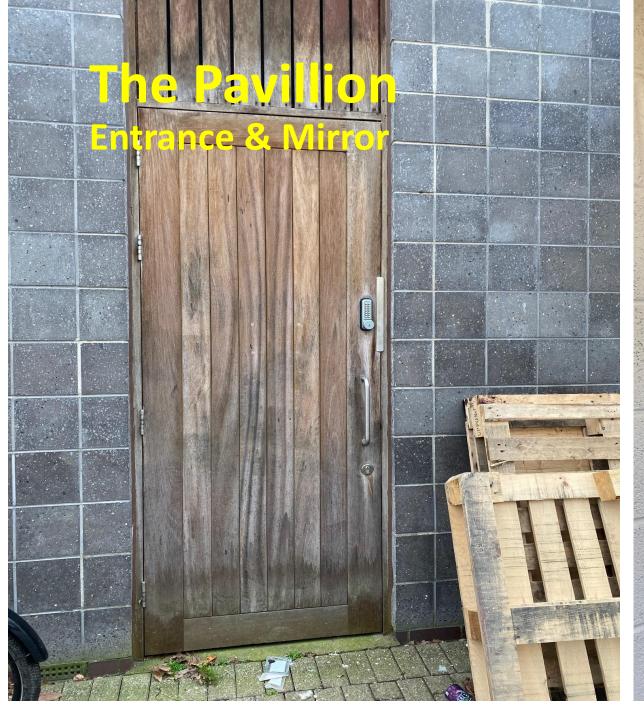
## The Pavillion

- Elsan Point
- Male <del>WC &</del> Shower
- Female <del>WC &</del> Shower
- Disabled <del>WC &</del> Shower
- Laundry Facility
- General waste bins & Recycling



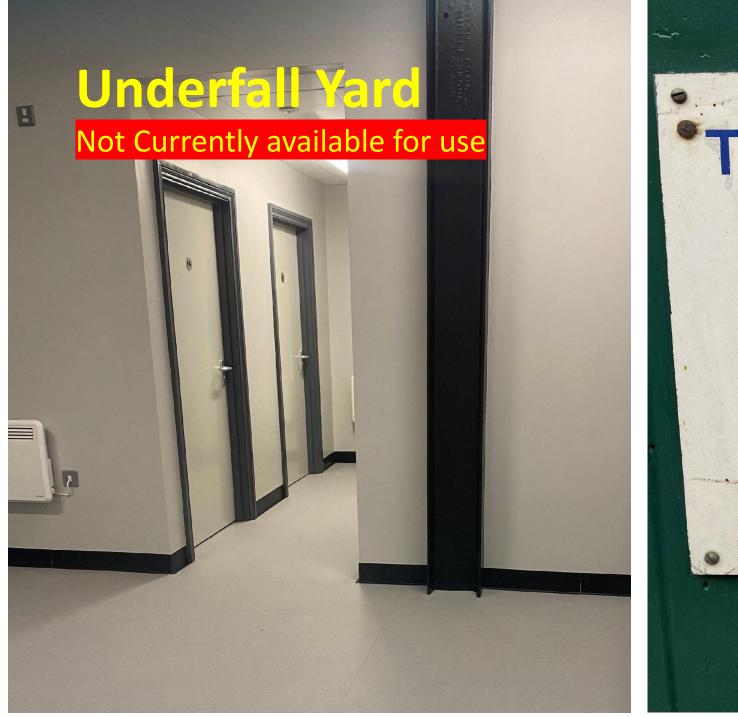












# THESE FACILITIES WILL BE LOCKED AT

**OPENING TIMES** 

G.M.T. WINTER (OCT 28<sup>TH</sup> 2017 TO MAR 24<sup>TH</sup> 2018)

09:15 TO 16:30

B.S.T. SUMMER (MAR 25<sup>TH</sup> 2018 TO OCT 27<sup>TH</sup> 2018)



## **Benchmarked Fees & Proposed increases**

RPI % at December 2022 13.4

<-- RPI Set at last published value (December 2022). This can be adjusted to see



Bristol Harbon	Bristol	Marina		shead rina	Saltford Marina		Liverpool Marina				
		ate increase @ RPI +5%									
Description	Proposed	Proposed	Proposed	Rate	Differen	Rate	Differen	Rate	Differen	Rate	Differen
Nationalian O Managina	2023/24	2024/25	2025/26								
Navigation & Mooring	C450.00	0477.60	0040.00	NI/A	NI/A	NI/A	NI/A	NIA	NIZA	NIZA	NI/A
Non-Pontoon Mooring	£150.00 £250.00	£177.60 £296.00	£210.28	N/A	N/A	N/A		N/A		N/A	
Pontoon Mooring	£325.00	£384.80	£350.46	285.10	35.10 25.67	400.00	150.00	225.72 282.32		253.00	
Reidential Mooring (Annual) Winter Mooring (Oct-March)	£175.00	£384.80 £207.20	£455.60 £245.32	350.67 163.85	(11.15)	400.00 240.00				423.00 154.00	
	£100.00	£118.40	£140.19	Included				Locked of	Excluded	Included	
Dedicated Electric Supply	£ 100.00	£770.40	£140.19	Included	Included	Included	Ificiadea	Included	Included	Included	Illcluded
Electricity supply standing charge per month @ £6 per month	Included	Included	Included	72.00	72.00	Included	Included	Included	Included	Included	Included
(Bristol Marina)	III COOCO	Morardo	moradou	12.00	, 2.00	Intitudos	Hickory	Initiadou	Illoradoa	moradou	IIIcidada
Short term charges	C40.40					00.40	40.00			40.50	C 40
7 days	£10.10	£11 96	£14.10	Excluded	Excluded	23.10	13.00	Excluded		16.50	6.40
48hrs/Weekend	£5.20	£6.16	£7.20	5.94	0.74	7.70		Excluded	Excluded	5.50	0.30
24 hours	£3.00	£3.55	14 41	2.97	(0.03)	3.85	0.85	Excluded	Excluded	2.75	(0.25) (5.87)
Commercial Visitor (24 hours only)	£10.00 1.5x fee	£11.84	£14.02	Excluded	Excluded	Excluded	Excluded	Excluded	Excluded	4.13	
Multi-Hulls	7.5x ree			Excluded	Excluded	Excluded	Excluded	Excluded	Excluded	Excluded	Excluded
Navigation only Fees - Per craft - No access to shower facilities											
Non Powered (Liesure/Private) Crafts 24 hour	£10.00	£11.84	£14.02	10.00	0.00	10.00	0.00	10.00	0.00	10.00	0.00
Non Powered (Commercial) Crafts Annual	£50.00	£59.20	£70.09	50.00		50.00	0.00	50.00	0.00	50.00	
Non Powered (Liesure/Private) Crafts Annual	£150.00	£177.60	£210.28	150.00		150.00		150.00	0.00	150.00	
Powered Craft Annual (Liesure/Private) Annual - per metre	£50.00	£59.20	£70.09	50.00		50.00		50.00	0.00	50.00	0.00
Powered Craft Annual (Commercial) Annual - per metre	£150.00	£177.60	£210.28	150.00		150.00		150.00	0.00	150.00	0.00
Navigation only - per metre	£4.00	£4.74	£5.61	4.00		4.00	0.00	4.00	0.00	4.00	0.00
Craft berthed at Underfall Yard Annual Lease of Moorings	£207.50	£245.68	£290.89	207.50	0.00	207.50	0.00	207.50	0.00	207.50	
Commercial Bassanger Operators	(41-4										
Commercial Passenger Operators	(Not per metre per	04 404 00	04 404 06	N1/A	NI/A	N1/A	NI/A	NIA	NIA	NICA	N/A
Annual Operating charge (per boat)	£1,000.00 £0.20	£1.184.00	£1.401.86	N/A	N/A N/A	N/A	N/A N/A	N/A N/A	N/A	N/A	
Passenger Carrying Charge	£500.00	£0.24 £592.00	£0.28 £700.93	N/A		N/A N/A		N/A N/A	N/A N/A	N/A N/A	
Small Passenger boats (12 or less)	£300.00	±39Z.00	£/00.93	IXV.A	IN/A		N/A	IN/A;	IX/.A.	IN/A	IV/A

### **BBCA** summary



Benchmarking exercises should provide information for the reader (in this case councilors) to make informed decisions. The BCC benchmarking should have considered the quality of the facilities offered, as well as the quantum & provision of those services.

The BCC information provided to date does not demonstrate that quality has been factored into the BCC Benchmarking.

As demonstrated in the photos contained within this document, the facilities or availability in Bristol are not a uniform standard, they also fall far below that of those in the 4 marinas used in BCC's assessment which has not been recognised or considered. BBCA therefore question how the BCC assessment can be considered as a fully detailed & furthermore how a reasonable comparison to the 4 marinas selected can be made & used as justification for the BCC increases.

As the majority of the BCC facilities are in need of modernisation, BBCA would propose a phased increase of fees based on "milestones", benchmarked against facility improvements across the harbour, as promised by HM in Decision Pathway September 2019. It would not be unusual for Capital expenditure to be used to update/renovate an asset for a return on investment.

BBCA note that the fees have been signed off, but not yet implemented and we urge BCC to reconsider the implementation of fees until a comprehensive assessment has been made. BBCA is not against a reasonable fee increase, but this should be implemented following improvements to safety/facilities in harbour which would be very much welcome from the harbour users. Reasonable increases and adequate notice however is essential.

We have identified a further list of harbours which we believe could be used to further benchmark the facilities & fees in Bristol harbour, we have not conducted a visit to view these facilities, but have listed them and the current fee per meter on the following page.

Harbour	Price per metre	Comments					
Cardiff Bay Yacht Club - Grade A	£178	Electric Provision					
Cardiff Bay Yacht Club - Grade B	£135	No electric					
Cardiff Yacht Club	£146	+£2300 one off berth fee £60 annual pontoon maintenance fee					
Penarth	£295	"Become a resident"					
Cardiff Marina	£312						
Liverpool	£253	Serviced mooring					
Saul Junction	£169	Vessel up to 10m					
Saul Junction	£174	Vessel 10m - 20m					
Cambridge City Council	£215	Less than 5m. Incremental fee decreases per metre as vessels length increase					
Cambridge City Council	£74	More than 21m					
Watchet Marina	£278						
Swansea Marina	£272						

